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# About US



## HEN AND ASSOCIATES

### Company Profile

#### Overview

Hen and Associates is an International Oil and Gas services company specialising in strategic procurement and supply chain solutions for the upstream and downstream oil and gas sector. Established in 2019, the company has built a strong reputation as a reliable procurement partner, delivering high-quality materials, equipment, and services that support exploration, production, processing, and distribution activities.

We operate as a leading procurement and sourcing company, bridging the gap between Original Equipment Manufacturers (OEMs), global suppliers, and oil and gas operators. Our services cover the full value chain—from upstream exploration and production equipment to downstream refinery components and consumer-ready products.

With offices in Nigeria, the United Kingdom, and the United States, Hen and Associates combines local market knowledge with international reach to deliver cost-effective, compliant, and timely procurement solutions.

## Our Core Business

Procurement in the oil and gas industry extends far beyond purchasing. It requires a strategic, risk-aware, and compliance-driven approach to managing complex supply chains and high-value operations. At Hen and Associates, our procurement model is built on strategic sourcing, contract management, supplier qualification, and risk mitigation.

We apply innovative procurement strategies that ensure:

- Reliable and traceable supply chains
- Strict adherence to international and local standards
- Optimised supplier relationships
- Cost efficiency without compromising quality or safety

Every supplier—regardless of size—is required to meet the same stringent standards, ensuring operational efficiency and reduced project risk for our clients.

## Scope of Our Services

### 1. Oil & Gas Procurement Services

Hen and Associates provides end-to-end procurement services for both upstream and downstream operations. As an approved vendor, we have successfully supplied:

- Exploration and production equipment
- Refinery parts and components
- Consumables, chemicals, and accessories

Our direct access to OEM distributors in the UK, Europe, North America, and Asia enables us to deliver high-quality products within tight project timelines.

Selected Clients Include:

- TotalEnergies Upstream
- ChevronNigeria Services
- Dorman Long Ltd
- RusselSmith
- FutureOilfield Ltd
- Vaughan Energy Services
- Shoreline Group
- AA Rano
- MRS Holdings
- Ardova Plc

## 2. Well Intervention Services

We offer specialised well intervention solutions, including:

- Gyroscopic surveying
- Slickline services
- Coil tubing operations
- Re-perforation
- Sand cleanout
- Reservoir Saturation Tool(RST)
- Wellhead maintenance
- Gas Lift Valve Change-Out (GLVCO)

## 3. Facility Operations & Maintenance (O&M)

Our Facility O&M services are designed to ensure the continuous, safe, and efficient operation of oil and gas facilities. We support asset integrity, operational uptime, and compliance with regulatory requirements.

## 4. Marine Services

Hen and Associates provides marine support services essential to offshore and nearshore oil and gas operations, ensuring logistical efficiency and operational continuity.

## 5. Additional Support Services

To complement our core offerings, we also provide:

- Project management services
- Local and international personnel sourcing
- International representation
- Documentation and regulatory support
- Air cargo and freight forwarding
- Shipping and logistics management
- Real-time data and supply tracking
- Allied logistics services

## Procurement Capabilities

Hen and Associates has the resources and technical capability to source all materials and services required to meet client project specifications. Through exclusive partnerships with major OEMs and EOMs, we deliver turnkey procurement solutions focused on quality, schedule, and cost optimization.

## Key Product Lines

- Equipment supply
- Manual and powered tools
- Valves
- Pipes and fittings
- Pumps
- Materials and consumables
- Industrial chemicals
- OCTG (Oil Country Tubular Goods)
- Drill bits

Our international procurement team is composed of highly qualified professionals with extensive industry experience, ensuring timely and cost-effective delivery across global markets.

### Company History

Founded in 2019, Hen and Associates was established to meet the growing demand for efficient, transparent, and strategic procurement services in the international oil and gas sector. Since inception, the company has consistently delivered value through innovation, operational excellence, and strong client partnerships.

### Management & Team

Hen and Associates is led by a management team with nearly a decade of combined experience delivering world-class solutions across the oil and gas industry. Our diverse national and international workforce brings technical expertise, innovative thinking, and a strong commitment to excellence.

We pride ourselves on our ability to execute complex projects efficiently, regardless of operational or environmental challenges.

### Commitment to Safety, Health & Environment (HSE)

Safety and environmental stewardship are at the core of our operations. We are committed to:

- Protecting the health and safety of our employees, partners, and communities
- Minimising environmental impact through responsible operations
- Complying with all applicable HSE laws, regulations, and industry standards

Our operations are guided by global best practices, ensuring sustainable and responsible service delivery.

## Vision

To be globally recognised as a leader in Oil and Gas infrastructure development, contributing to improved quality of life and sustainable economic growth.

## Mission

To deploy innovative products and services in the most environmentally responsible manner, supporting global efforts to reduce waste, optimise resources, and increase operational efficiency.

Through prudent opportunity development, we aim to grow sustainably within the dynamic oil and gas market while delivering added value to clients and unwavering confidence to stakeholders.

## Our Values

In performing our functions, we are committed to:

- Compliance with all applicable laws and regulations
- Upholding the highest standards of integrity and ethics
- Delivering consistent quality in products and services
- Creating long-term value for clients, partners, and host communities

## Our Clients

Our growing client portfolio includes:

1. TotalEnergies Upstream
2. Chevron Nigeria Services
3. Dorman Long Ltd
4. RusselSmith
5. Future Oilfield Ltd
6. AA Rano
7. MRS Holdings
8. Shoreline Group
9. Vaughan Energy Services
10. Ardova Plc

Hen and Associates remains committed to excellence, innovation, and sustainable value creation across the oil and gas value chain.

