

WHO WE ARE

Delivering Excellence in Global Procurement and Supply Chain Solutions

Hen & Associates is a leading international procurement and supply chain solutions company dedicated to serving the global oil and gas industry. Since our establishment in **2019**, we have earned a reputation for delivering reliable, efficient, and value-driven procurement services that enable energy companies to achieve operational excellence across the upstream, midstream, and downstream sectors.

Headquartered with a global presence in Nigeria, the United Kingdom, and the United States, we combine international expertise with local market knowledge to provide innovative sourcing strategies, supply chain management, and procurement solutions tailored to the evolving needs of the energy industry. Our commitment to quality, integrity, and professionalism has positioned us as a trusted partner for clients seeking dependable procurement support in highly regulated and technically demanding environments.

At Hen & Associates, we understand that timely access to quality equipment and materials is critical to the success of oil and gas operations. We work closely with Original Equipment Manufacturers (OEMs), accredited manufacturers, global suppliers, engineering companies, and logistics partners to ensure that our clients receive genuine products, competitive pricing, and efficient delivery schedules. Our extensive international supplier network enables us to source specialized equipment and industrial materials from some of the world's most reputable manufacturers while maintaining strict compliance with international quality standards and industry regulations.

Our expertise spans the entire oil and gas value chain. We provide procurement and sourcing solutions for upstream exploration and production, midstream transportation and storage, and downstream refining, petrochemicals, and distribution. Whether supporting drilling operations, refinery maintenance, pipeline infrastructure, offshore projects, or industrial expansion initiatives, our team is committed to delivering cost-effective solutions that reduce procurement risks, improve operational efficiency, and maximize value for our clients.

Beyond procurement, Hen & Associates offers comprehensive supply chain management services designed to simplify complex sourcing processes. From supplier identification and technical evaluation to contract negotiation, quality assurance, inspection, expediting, logistics coordination, customs documentation, and final delivery, we manage every stage of the procurement cycle with precision and accountability. This integrated approach enables our clients to focus on their core business while we ensure the seamless acquisition and movement of critical equipment and materials.

Our operations are guided by the highest standards of corporate governance, transparency, ethical business practices, and regulatory compliance. We are committed to building long-term

relationships founded on trust, professionalism, and mutual success. Every engagement is approached with a focus on quality, safety, sustainability, and continuous improvement, ensuring that we consistently exceed our clients' expectations.

As the global energy industry continues to evolve, Hen & Associates remains committed to embracing innovation, digital procurement technologies, and sustainable supply chain practices that create long-term value for our clients and stakeholders. We continually invest in strengthening our international partnerships, expanding our supplier network, and enhancing our service capabilities to meet the growing demands of a rapidly changing energy landscape.

Today, Hen & Associates proudly serves as a strategic procurement partner to energy companies, engineering firms, contractors, and industrial organizations across multiple jurisdictions. Our international footprint, technical expertise, and unwavering commitment to excellence enable us to deliver procurement solutions that are efficient, compliant, and tailored to the unique requirements of every project.

Our Mission

To deliver world-class procurement and supply chain solutions that empower the oil and gas industry through quality, innovation, integrity, and operational excellence while creating sustainable value for our clients and partners.

Our Vision

To become one of the world's most trusted procurement and strategic sourcing companies, recognized for excellence, innovation, and leadership in delivering integrated supply chain solutions across the global energy sector.

Our Core Values

Integrity

We conduct our business with honesty, transparency, and the highest ethical standards.

Excellence

We strive for exceptional performance, delivering quality services that exceed client expectations.

Reliability

We honour our commitments by providing dependable procurement solutions delivered on time and within budget.

Innovation

We embrace technology and continuous improvement to enhance procurement efficiency and supply chain performance.

Collaboration

We build lasting partnerships with clients, suppliers, manufacturers, and stakeholders to achieve shared success.

Safety and Compliance

We uphold international standards, regulatory requirements, and industry best practices in every aspect of our operations.

Our Global Presence

With strategic operations in Nigeria, the United Kingdom, and the United States, Hen & Associates is uniquely positioned to support clients with both local expertise and international sourcing capabilities. Our global reach allows us to identify the best suppliers, negotiate competitive pricing, and deliver high-quality products and services efficiently, regardless of project location.

At Hen & Associates, we do more than procure products—we build strategic partnerships, strengthen supply chains, and deliver solutions that drive sustainable growth and long-term success across the global energy industry.

WHAT WE DO

Comprehensive Procurement and Supply Chain Solutions for the Global Energy Industry

At **Hen & Associates**, we provide integrated procurement, strategic sourcing, and supply chain management solutions that support every stage of the oil and gas value chain. Our expertise enables clients to procure high-quality equipment, materials, and technical services efficiently while maintaining compliance with international industry standards and project requirements.

Leveraging our global supplier network and international market presence, we deliver procurement solutions that reduce operational risks, optimize costs, and improve project delivery across complex energy environments.

Strategic Procurement

We develop procurement strategies tailored to each client's operational objectives, ensuring transparency, value for money, and timely acquisition of critical equipment and materials. Our

procurement specialists work closely with clients to identify the most suitable sourcing options while maintaining the highest standards of quality and compliance.

Global Sourcing

Our extensive international network of Original Equipment Manufacturers (OEMs), accredited suppliers, and industrial manufacturers enables us to source specialized equipment and materials from leading global markets. We identify reliable suppliers, negotiate competitive pricing, and ensure products meet the required technical specifications and certifications.

Supply Chain Management

We provide end-to-end supply chain solutions covering supplier management, procurement planning, logistics coordination, inventory support, expediting, customs documentation, and delivery management. Our integrated approach ensures seamless movement of goods from manufacturers to project sites anywhere in the world.

Upstream Oil and Gas Support

We supply equipment, materials, and technical products required for exploration, drilling, production, well intervention, and offshore operations, supporting operators in maintaining safe and efficient production activities.

Midstream Infrastructure Support

Hen & Associates supports pipeline construction, storage facilities, transportation systems, and gas processing operations by sourcing specialized industrial equipment, mechanical components, valves, instrumentation, and pipeline materials.

Downstream and Refining Solutions

We procure refinery equipment, petrochemical components, maintenance materials, process control systems, and industrial consumables required for refining, distribution, and energy infrastructure projects.

Vendor Qualification and Supplier Management

Our supplier evaluation process ensures that every manufacturer and vendor meets stringent quality, technical, commercial, environmental, and ethical standards before engagement. This minimizes procurement risk while enhancing supply chain reliability.

Quality Assurance and Inspection

We coordinate factory inspections, quality verification, material testing, documentation review, and pre-shipment inspections to ensure all products comply with contractual specifications and international quality standards.

Logistics and Project Delivery

Working with trusted logistics partners worldwide, we coordinate freight forwarding, customs clearance, transportation, and final delivery to ensure critical materials arrive safely, efficiently, and on schedule.

Procurement Consultancy

Our experienced consultants advise clients on procurement strategy, supplier selection, contract management, cost optimization, procurement risk management, and supply chain transformation, helping organizations improve operational efficiency and long-term performance.

WHY CHOOSE US

Your Trusted Procurement Partner

Selecting the right procurement partner is critical to the success of every energy project. At **Hen & Associates**, we combine industry expertise, global sourcing capabilities, and a commitment to excellence to deliver measurable value for our clients.

Industry Expertise

Our team possesses extensive knowledge of the international oil and gas industry, enabling us to understand complex technical requirements and deliver procurement solutions that align with operational objectives and industry best practices.

Global Supplier Network

Through strategic partnerships with leading OEMs, manufacturers, and suppliers across Europe, North America, Asia, the Middle East, and Africa, we provide clients with access to high-quality products at competitive prices.

International Presence

With operations in Nigeria, the United Kingdom, and the United States, we offer clients the advantage of local market insight combined with global procurement capabilities, ensuring efficient sourcing regardless of project location.

Quality Without Compromise

Every procurement assignment is executed with strict quality control procedures, supplier verification, and compliance checks to ensure products meet international specifications and client expectations.

Cost-Effective Solutions

We leverage our global buying power, supplier relationships, and procurement expertise to secure competitive pricing while maintaining the highest standards of quality, safety, and reliability.

Timely Delivery

We understand that delays can significantly impact project performance. Our procurement and logistics teams work proactively to ensure materials and equipment are delivered on schedule, helping clients maintain project timelines and operational continuity.

Integrity and Transparency

We are committed to conducting business with honesty, accountability, and professionalism. Clients benefit from transparent procurement processes, ethical sourcing practices, and clear communication throughout every stage of project execution.

Compliance and Risk Management

Our procurement processes are designed to comply with international standards, industry regulations, and client governance requirements. We proactively manage procurement risks through supplier due diligence, quality assurance, documentation control, and contractual oversight.

Customer-Centric Approach

Every client is unique. We take time to understand each organization's operational needs and develop customized procurement strategies that deliver long-term value and sustainable results.

Long-Term Partnerships

At Hen & Associates, we believe successful procurement extends beyond transactions. We build lasting partnerships based on trust, reliability, and consistent performance, becoming an extension of our clients' supply chain operations.

Our Commitment

We are committed to helping organizations in the global energy sector achieve operational excellence through reliable procurement, efficient supply chain management, and world-class customer service. By combining international expertise with local market knowledge, Hen & Associates delivers solutions that enable our clients to operate with confidence, efficiency, and competitive advantage.